

Corp. Office: Shree Laxmi Woolen Mills Estate, 2nd Floor, R.R. Hosiery, Off Dr. E. Moses Rd. Mahalaxmi, Mumbai - 400 011

Tel: (022) 3001 6600 Fax : (022) 3001 6601 CIN No. : L17100MH1905PLC000200

July 07, 2025

**BSE Limited**Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai- 400 001

Security code: 503100

Dear Sir/Madam,

National Stock Exchange of India Limited

Exchange Plaza, Bandra-Kurla Complex, Bandra East, Mumbai- 400051

Symbol: PHOENIXLTD

# <u>Subject - Business Update - Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, ("**Listing Regulations**"), please find attached herewith Operational Business Update of the Company for the quarter ended June 30, 2025.

The aforesaid information is also being uploaded on the Company's website <a href="https://www.thephoenixmills.com/investors/FY2026/Quarterly-Operational-Updates">https://www.thephoenixmills.com/investors/FY2026/Quarterly-Operational-Updates</a>.

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,

For The Phoenix Mills Limited

Bhavik Gala Company Secretary Membership No. F8671

Regd. Office: The Phoenix Mills Ltd., 462 Senapati Bapat Marg, Lower Parel, Mumbai 400 013. Tel: (022) 2496 4307 / 8 / 9 Fax: (022) 2493 8388 E-mail: info@thephoenixmills.com www.thephoenixmills.com



# The Phoenix Mills Limited Operational Business Update: Q1 FY26

# Retail:

- Retailer sales (Consumption) across all operational malls grew by 12% year-on-year in Q1 FY26, reflecting healthy underlying demand and continued momentum across the portfolio.
- Consumption growth during the quarter was led by Phoenix Palassio (Lucknow), Phoenix Citadel (Indore), Phoenix Palladium (Mumbai) and Palladium Ahmedabad, supported by the continued ramp-up of our new assets i.e. Phoenix Mall of the Millennium and Phoenix Mall of Asia.
- Strategic repositioning is underway across the Phoenix MarketCity portfolio through space optimization, and a refreshed, curated tenant mix refresh; all aimed at driving long-term value and elevating the customer experience. Trading occupancy stood at 89% for the quarter, marginally lower than 91% in Q4 FY25, primarily due to planned, transitional vacancy linked to these upgrades.

### **Commercial Offices:**

- Gross leasing of ~4.07 lakh sq. ft. completed during Q1FY26 across the assets in Mumbai,
   Pune, Bangalore and Chennai.
- Occupancy in the operational assets at Mumbai and Vimmanagar in Pune stood at 69% in June 2025 vs. 67% in March 2025.

## **Hospitality:**

#### The St. Regis, Mumbai:

Q1 FY26: Occupancy at 84% (vs. 85% in Q1 FY25). ARR at Rs. 18,502 (up 13% vs Q1 FY25).
 RevPAR at Rs. 15,477 (up 11% vs Q1 FY25).

#### **Courtyard by Marriott, Agra:**

Q1 FY26: Occupancy at 71% (up from 63% in Q1 FY25). ARR at Rs. 4,374 (up 5% vs Q1 FY25). RevPAR at Rs. 3,175 (up 22% vs Q1 FY25).

#### Residential:

• Q1 FY26: Gross residential sales of ~Rs. 168 cr (up vs. ~Rs. 50 cr in Q1 FY25) and collections of ~Rs. 99 cr (up vs. ~Rs. 60 cr in Q1 FY25).

Note: Above numbers are indicative, provisional, unaudited numbers and presented for illustration purpose. The actual numbers could be materially different from indicative numbers

-----xxx------